

HOME BUYING PROCESS

STEPS FOR HOME BUYERS



PRE-APPROVAL

- Speak with a lender
- Address any credit issues
- Determine the right mortgage

HOME SHOPPING

- Discuss your criteria with a buyer's broker
- Tour listings in your price range
- Adjust criteria if necessary

OFFER & NEGOTIATION

- Research comps with agent
- Submit offer to seller
- Negotiate and sign a contract

DUE DILIGENCE

- Home inspection
- Appraisal
- Survey
- Negotiate repairs
- Begin title exam
- Finish loan process

PRE-CLOSING & TITLE

- Confirm repairs are complete
- Pre-closing walk through
- Send funds to title company

CLOSING

- Review closing statement
- Sign closing documents
- Receive keys